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*Pro hac vice motion to be filed

**IN THE UNITED STATES DISTRICT COURT
FOR THE EASTERN DISTRICT OF CALIFORNIA**

AMERICAN CABLE ASSOCIATION,
CTIA – THE WIRELESS ASSOCIATION,
NCTA – THE INTERNET & TELEVISION
ASSOCIATION, and USTELECOM – THE
BROADBAND ASSOCIATION, on behalf of
their members,

Plaintiffs,

v.

XAVIER BECERRA, in his official capacity
as Attorney General of California,

Defendant.

Case No. _____

**NOTICE OF MOTION AND
MOTION FOR PRELIMINARY
INJUNCTION**

Date: _____

Time: _____

Courtroom: _____

Judge: _____

1 PLEASE TAKE NOTICE that on Wednesday, November 14, 2018 at 10:00 AM or as
2 soon as shall be heard thereafter in Courtroom ____ of the United States District Court, Eastern
3 District, Robert T. Matsui Federal Courthouse, at 501 I Street, Sacramento, California 95814,
4 Plaintiffs American Cable Association, CTIA – The Wireless Association, NCTA – The Internet
5 & Television Association, and USTelecom – The Broadband Association (“Plaintiffs”) will
6 move for an order preliminarily enjoining XAVIER BECERRA (“Defendant”), in his official
7 capacity as Attorney General of California, from enforcing SB 822. Specifically, Plaintiffs ask
8 the Court to enjoin Defendant from enforcement of:

- 9 a. California Civil Code §§ 3100 – 3104 or, in the alternative,
10 b. California Civil Code §§ 3101(a)(3), (5), (6), and (9).

11 Furthermore, pursuant to the Notice of Related Cases filed concurrently with this
12 motion, Plaintiffs request that this hearing be coordinated with the United States Department of
13 Justice’s hearing on November 14, 2018, in the case entitled *United States v. California*, No.
14 2:18-cv-2660-JAM-DB, which involves the same or nearly identical issues presented in this
15 matter.

16 Plaintiffs base their motion on this notice, the accompanying memorandum of points and
17 authorities, the accompanying declarations of Ken Klaer and Joe Ruskiewicz, the pleadings
18 and papers on file in this action, any matters that may be subject to judicial notice, and such
19 argument as may be heard on this motion by the Court.

1 Dated: October 3, 2018

2
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18 *Pro hac vice motion to be filed

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CERTIFICATE OF SERVICE

I hereby certify that, on October 3, 2018, I electronically submitted the attached document to the Clerk’s Office using the U.S. District Court for the Eastern District of California’s Electronic Document Filing System (ECF) and will include this motion with the Summons and Complaint to be served on Defendant in this case.

/s/ Marc R. Lewis
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– THE WIRELESS ASSOCIATION, NCTA
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ASSOCIATION, and USTELECOM – THE
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their members,

Plaintiffs,

v.

XAVIER BECERRA, in his official capacity
as Attorney General of California,

Defendant.

Case No. _____

**MEMORANDUM OF POINTS
AND AUTHORITIES IN
SUPPORT OF PLAINTIFFS’
MOTION FOR PRELIMINARY
INJUNCTION**

Date: _____

Time: _____

Courtroom: _____

Judge: _____

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INTRODUCTION

On September 30, 2018, California enacted SB-822, the “California Internet Consumer Protection and Net Neutrality Act of 2018,” which is scheduled to take effect on January 1, 2019. Through SB-822, California seeks to regulate Plaintiffs’ members’ provision of broadband Internet access service (“BIAS”), the interstate communications service that enables users to access and transmit information across the country and around the world. In doing so, the State purposefully acts to undermine federal law. SB-822 not only reimposes regulations that the Federal Communications Commission (“FCC”) had adopted in 2015 but then *rescinded* in 2018, but also imposes regulations that the FCC considered and rejected in 2015. And it does so in conflict with both the FCC’s 2018 Order¹ and the federal Communications Act.

Plaintiffs are trade associations whose members offer BIAS to customers in California and across the country. Plaintiffs and their members support an open Internet, which benefits their customers and, therefore, the broadband businesses in which they, collectively, have invested billions of dollars. Plaintiffs’ members, either on their own or through the associations, have made public commitments to preserve core principles of Internet openness, and the FCC’s 2018 Order ensures that those commitments are enforceable. This case, therefore, is not about whether the Internet will remain open. Instead, this case is about California’s effort to nullify federal law by imposing state-specific rules on an interstate communications service that the FCC — under both Democratic and Republican administrations — has held must be subject to a single, uniform set of federal rules, rather than a patchwork of state-by-state regulation.

Plaintiffs are likely to prevail on the merits of their claim that SB-822 is unlawful. First, federal law preempts SB-822. The FCC expressly “preempt[ed] any state . . . measures that would effectively impose rules or requirements that [the agency] ha[d] repealed or decided to refrain from imposing . . . or that would impose more stringent requirements for any aspect of broadband service that we address in this order.” 2018 Order ¶ 195. SB-822 is such a state measure. In addition, the FCC’s conclusion that BIAS is an interstate service statutorily

¹ Declaratory Ruling, Report and Order, and Order, *Restoring Internet Freedom*, 33 FCC Rcd 311 (2018) (“2018 Order”), *petitions for review pending, Mozilla Corp. v. FCC*, No. 18-1051 *et al.* (D.C. Cir.).

1 immune from common carrier regulation — twice over in the case of mobile BIAS services —
2 independently preempts SB-822, which seeks to impose common carrier obligations on those
3 services. SB-822 also stands as a clear obstacle to the federal policy of ensuring a uniform,
4 light-touch regulatory framework for BIAS, free from common carrier, utility-style regulation.

5 Second, SB-822 violates the dormant Commerce Clause. It is “impossible or
6 impracticable for [BIAS providers] to distinguish between intrastate and interstate
7 communications over the Internet” and, therefore, “not . . . possible for [one state] to regulate
8 the use of a broadband Internet connection for *intrastate communications* without also affecting
9 the use of that same connection for *interstate communications*.” 2018 Order ¶ 200 & n.744.
10 SB-822 thus regulates extraterritorially, controlling BIAS providers’ activities outside
11 California. SB-822 also unduly burdens interstate commerce. The FCC found that the
12 regulations that SB-822 seeks to reimpose generate “approximately zero” benefits and impose
13 significant “private and social costs,” including “decreases in investment [that] are likely to
14 result in less deployment of service to unserved areas and less upgrading of facilities in already
15 served areas,” harming consumers. *Id.* ¶¶ 308-312.

16 Because SB-822 is unconstitutional, Plaintiffs’ members would be irreparably harmed if
17 subjected to that unconstitutional law during the pendency of this litigation. In addition,
18 specific provisions of SB-822 would cause further irreparable harm to Plaintiffs’ members.
19 First, SB-822 imposes ambiguous restrictions on interconnection arrangements between
20 Plaintiffs’ members and both Internet content providers (“edge providers”) and other Internet
21 network operators. It is not clear how these vague provisions will be interpreted and applied,
22 but they create substantial marketplace uncertainty and incentives for the inefficient routing of
23 Internet traffic that will harm Plaintiffs’ members. SB-822 has already led to the breakdown of
24 negotiations between a BIAS provider and two large edge providers. Second, SB-822 would
25 outlaw some of Plaintiff CTIA’s members’ “zero rating” offerings, which benefit consumers by
26 exempting certain Internet traffic from counting against their monthly data allowance. The
27 invalidation of these service offerings would irreparably harm Plaintiffs’ members, costing them
28 customers and goodwill, as well as revenues that cannot be recovered from the State.

1 Finally, the balance of equities favors injunctive relief. A preliminary injunction would
2 “preserv[e] the status quo and prevent[] the irreparable loss of rights before judgment.” *Textile*
3 *Unlimited, Inc. v. A..BMH & Co.*, 240 F.3d 781, 786 (9th Cir. 2001). The Internet will remain
4 open under that status quo, as the 2018 Order protects the open Internet through a disclosure
5 regime. *See* 2018 Order ¶¶ 240-245. As noted above, Plaintiffs’ members have made public
6 commitments to preserve core principles of Internet openness, which are fully enforceable by
7 the Federal Trade Commission (“FTC”) and state attorneys general, acting consistently with
8 federal law. *See id.* ¶¶ 142, 196, 242, 244. A preliminary injunction will also ensure the
9 primacy of federal law by preventing California’s attempt to nullify the FCC’s 2018 Order even
10 as it appeals that decision in the D.C. Circuit, which has exclusive jurisdiction to hear
11 challenges to the 2018 Order. *See* 28 U.S.C. § 2342(1); 47 U.S.C. § 402(a).²

12 BACKGROUND

13 A. The Internet

14 The Internet is a network of computer networks delivering traffic between servers and
15 end users located around the world. *See Reno v. ACLU*, 521 U.S. 844, 849 (1997). Among the
16 companies that build and operate different parts of this network are Internet service providers
17 (“ISPs”), including Plaintiffs’ members. ISPs have invested billions of dollars to deploy not
18 only the high-speed links that connect consumers’ homes and smartphones to the ISPs’
19 networks, but also the ISPs’ servers and networks that give those consumers the capability of
20 sending and receiving information to and from other parts of the Internet. *See Verizon v. FCC*,
21 740 F.3d 623, 629 (D.C. Cir. 2014).

22 The FCC and courts have long recognized that Internet access is an interstate (and
23 international) communications service, because, among other reasons, “a substantial portion of
24 Internet traffic involves accessing interstate or foreign websites.” *Bell Atl. Tel. Cos. v. FCC*,
25 206 F.3d 1, 5 (D.C. Cir. 2000); *see* 2018 Order ¶ 199 & nn.739-742; *see also USTelecom Ass’n*
26 *v. FCC*, 825 F.3d 674, 730-31 (D.C. Cir. 2016) (affirming FCC’s jurisdictional determination).

27
28 ² Plaintiffs do not seek to present oral testimony at a hearing. *See* E.D. Cal. L.R.
231(d)(3).

1 Indeed, even when a person views a single web page, her browser will retrieve content from
2 multiple servers located around the country or the world. *See* 2018 Order ¶ 200. Accordingly,
3 it is “impossible or impracticable for ISPs to distinguish between intrastate and interstate
4 communications over the Internet or to apply different rules in each circumstance,” and ISPs
5 “could not comply with state or local rules for intrastate communications without applying the
6 same rules to interstate communications.” *Id.*

7 **B. Federal Regulation and Deregulation of Broadband Internet Access Service**

8 In 1996, Congress made clear that it is “the policy of the United States to preserve the
9 vibrant and competitive free market that presently exists for the Internet and other interactive
10 computer services, unfettered by Federal or State regulation,” 47 U.S.C. § 230(b)(2), as well as
11 to encourage the deployment of broadband Internet access capabilities by “remov[ing] barriers
12 to infrastructure investment,” *id.* § 1302(a). For nearly two decades, the FCC consistently
13 implemented that federal policy through a “light-touch approach to the Internet” that rejected
14 “sweeping regulation of Internet service providers.” 2018 Order ¶ 9; *see id.* ¶¶ 10-16. That
15 “successful light-touch bipartisan framework . . . promoted a free and open Internet and, for
16 almost twenty years, saw it flourish.” *Id.* ¶ 18.

17 *1. The FCC’s 2015 Order*

18 In 2015, the FCC temporarily deviated from that longstanding approach when it
19 reclassified BIAS as a “telecommunications service” and mobile BIAS as a “commercial mobile
20 service” subject to common carrier regulation under Title II of the federal Communications Act.
21 2015 Order³ ¶¶ 25, 189, 388. With that newly asserted authority, the FCC adopted a series of
22 proscriptive rules against blocking, throttling, and paid prioritization of Internet traffic. 2015
23 Order ¶¶ 15, 16, 18. The FCC also adopted an “Internet Conduct Standard,” prohibiting BIAS
24 providers from “unreasonably disadvantag[ing]” or “unreasonably interfer[ing]” with end users’
25 access to Internet content, and content providers’ access to end users. *Id.* ¶ 21. The FCC
26 acknowledged that these rules constituted common carrier regulation. *See id.* ¶¶ 288-296.

27
28 ³ *See* Report and Order on Remand, Declaratory Ruling, and Order, *Protecting and Promoting the Open Internet*, 30 FCC Rcd 5601 (2015) (“2015 Order”).

1 In connection with the Internet Conduct Standard, the FCC considered a ban on “zero
2 rating” — a service, analogous to toll-free telephone service, that allows a content provider to
3 pay for its customers’ data usage so that the usage does not count toward the customers’
4 monthly data usage allowance. *See id.* ¶ 151. The FCC rejected claims that it should ban zero
5 rating generally or any particular zero rating offering, observing that these offerings “could
6 benefit consumers and competition.” *Id.* ¶ 152. The FCC instead held that it would assess such
7 offerings on a case-by-case basis. *See id.*

8 The FCC also rejected claims that it should affirmatively regulate the terms and
9 conditions on which BIAS providers interconnect their networks with other network operators
10 and edge providers, including by adopting specific rules governing interconnection or banning
11 payments. In lieu of a proscriptive approach, the FCC opted for “case-by-case” review of such
12 agreements for “reasonable[ness].” *Id.* ¶¶ 202-206. The FCC recognized that, in asserting
13 authority to regulate these interconnection arrangements, it was imposing common carrier
14 obligations on BIAS providers. *See id.* ¶ 204.

15 2. *The FCC’s 2018 Order*

16 In the 2018 Order, the FCC “reinstate[d]” the “light-touch information service
17 framework” that had applied before the 2015 Order. 2018 Order ¶ 2. The FCC again classified
18 BIAS as an interstate “information service” and mobile BIAS as a “private mobile service,”
19 both statutorily immune from common carriage regulation. *See id.* ¶¶ 2, 18, 65. The FCC also
20 eliminated the proscriptive rules and Internet Conduct Standard, finding that the “costs of these
21 rules to innovation and investment outweigh any benefits they may have.” *Id.* ¶ 4; *see also id.*
22 ¶¶ 87-154, 239, 246-267. And the FCC rescinded the 2015 Order’s case-by-case oversight of
23 BIAS providers’ interconnection arrangements, finding that “competitive pressures in the
24 market for Internet traffic exchange . . . undermine the need for regulatory oversight.” *Id.* ¶ 170.

25 In place of the 2015 Order’s “utility-style regulation of the Internet,” *id.* ¶ 2, the FCC
26 relied on “transparency” to “protect Internet freedom . . . more effectively and at lower social
27 cost,” *id.* ¶ 208. The FCC expressly required BIAS providers to disclose, publicly and clearly,
28 any practices that block, throttle, or prioritize traffic for payment or to benefit an affiliate,

1 among other things. *See id.* ¶¶ 218-223. These disclosures, the FCC found, would enable the
2 FTC and states to “enforce any commitments made by ISPs,” including the commitments that
3 ISPs have made to manage their networks in line with open Internet principles. *Id.* ¶¶ 141-142.
4 The FCC also rescinded additional disclosure obligations that the 2015 Order had imposed,
5 finding that they imposed costs in excess of their benefits. *See id.* ¶¶ 214-215, 224-226.

6 The 2018 Order also confirmed the FCC’s longstanding (and bipartisan) determination
7 that BIAS is a “predominantly interstate” communications service that must be governed by “a
8 uniform set of federal regulations, rather than by a patchwork that includes separate state and
9 local requirements.” *Id.* ¶¶ 194, 199; *see also* 2015 Order ¶ 433 (announcing the FCC’s “firm
10 intention” to preempt state actions “that would conflict with the federal regulatory framework or
11 otherwise frustrate federal broadband policies”). The FCC, therefore, expressly “preempt[ed]
12 any state or local measures that would effectively impose rules or requirements that [the FCC
13 has] repealed or decided to refrain from imposing in this order or that would impose more
14 stringent requirements for any aspect of broadband service” addressed in that order. 2018 Order
15 ¶ 195. Preemption is necessary, the FCC explained, because state efforts to regulate in this area
16 “could pose an obstacle to or place an undue burden on the provision of broadband Internet
17 access service and conflict with the deregulatory approach” adopted in the 2018 Order. *Id.*

18 C. SB-822 Adopts Rules That Conflict with the 2018 Order

19 On September 30, 2018, California enacted SB-822. The bill’s sponsors made clear that
20 their goal was to undo the 2018 Order. The author of SB-822 described it as “reflecting what
21 was repealed by the FCC last year.”⁴ And he said further that SB-822 was designed to “step[]
22 in” and regulate BIAS after the FCC “abandoned net neutrality protections.”⁵

23
24 ⁴ Press Release, *Senators Wiener and De Leon and Assemblymembers Santiago and*
25 *Bonta Announce Agreement on California Bill with Strongest Net Neutrality Protections in the*
26 *Country* (July 5, 2018), <https://bit.ly/2QoftbL>; *see also* Press Release, *Senator Wiener to*
27 *Introduce Net Neutrality in California* (Dec. 14, 2017), <https://bit.ly/2IwASwH> (announcing
“plans to introduce legislation to establish net neutrality protections in California after the
Federal Communications Commission repealed national Net Neutrality regulations”).

28 ⁵ Cal. Assembly Comm. on Communications & Conveyance, SB-822, at 6 (Aug. 22,
2018), <https://bit.ly/2RfXJAw>.

1 Reflecting those purposes, SB-822 resurrects 2015 Order rules the FCC had repealed,
2 including the no-blocking, no-throttling, and no-paid-prioritization rules, as well as the Internet
3 Conduct Standard. *Compare* Cal. Civ. Code § 3101(a)(1), (2), (4), (7), *with* 2015 Order ¶¶ 15-
4 16, 18, 21; *see also id.* § 3101(b) (applying the rules in § 3101(a) to providers of mobile BIAS).
5 SB-822 also adopts a disclosure rule that restores the repealed disclosure regulation from the
6 2015 Order, rather than the regulation adopted in the 2018 Order. *Compare* Cal. Civ. Code
7 § 3101(a)(8), *with* 47 C.F.R. § 8.3 (2016) *and* 47 C.F.R. § 8.1(a) (2018).

8 In addition, SB-822 goes beyond the 2015 Order. First, SB-822 includes multiple
9 provisions that, while ambiguous, directly regulate BIAS providers' agreements for the
10 exchange of Internet traffic with edge providers and other Internet network operators. SB-822
11 restricts BIAS providers from "entering into ISP traffic exchange agreements that . . . evade the
12 prohibitions contained" in §§ 3101 and 3102 and from "[r]equiring consideration, monetary or
13 otherwise, from an edge provider" in exchange for, among other things, "[d]elivering Internet
14 traffic to, and carrying Internet traffic from, the Internet service provider's end users." Cal. Civ.
15 Code § 3101(a)(3), (9); *id.* § 3100(m) (defining ISP traffic exchange agreement).

16 Second, SB-822 adopts a bright-line rule that prohibits BIAS providers from "[e]ngaging
17 in zero-rating in exchange for consideration, monetary or otherwise, from a third party." *Id.*
18 § 3101(a)(5). And it also prohibits BIAS providers from "[z]ero-rating some Internet content,
19 applications, services, or devices in a category of Internet content, applications, services, or
20 devices, but not the entire category." *Id.* § 3101(a)(6).

21 SB-822 is scheduled to take effect on January 1, 2019. *See* Cal. Const. art. IV, § 8(c)(1).

22 ARGUMENT

23 SB-822 is unconstitutional in its entirety. It is preempted under the Supremacy Clause
24 and violates the dormant Commerce Clause. Plaintiffs' members will suffer irreparable harm
25 from being subjected to this unconstitutional state law during the pendency of this litigation. In
26 addition, new Civil Code sections 3101(a)(3), (5), (6), and (9) threaten irreparable harm to
27 Plaintiffs' members if they take effect on January 1, 2019. Preliminarily enjoining those
28 sections during the pendency of this litigation will preserve the status quo and will not harm the

1 State or California consumers; the 2018 Order’s transparency regime and Plaintiffs’ members’
2 commitments, which are enforceable by the FTC and state attorneys general, will continue to
3 ensure an open Internet. A preliminary injunction will also respect Congress’s allocation of
4 judicial authority to review FCC decisions. Plaintiffs therefore satisfy all of the requirements
5 for a preliminary injunction: they are likely to succeed on the merits, their members will suffer
6 irreparable harm absent an injunction, the balance of the equities tips in Plaintiffs’ favor, and the
7 public interest favors an injunction. *See Disney Enters., Inc. v. VidAngel, Inc.*, 869 F.3d 848,
8 856 (9th Cir. 2017) (citing *Winter v. Natural Res. Def. Council, Inc.*, 555 U.S. 7, 20 (2008)).

9 **I. PLAINTIFFS ARE LIKELY TO SUCCEED ON THE MERITS**

10 **A. Federal Law Preempts SB-822**

11 *1. The 2018 Order Expressly Preempts SB-822*

12 **a.** The FCC declared that federal law preempts state regulation “that would
13 effectively impose rules or requirements that [the FCC] repealed or decided to refrain from
14 imposing” or that would “impose more stringent requirements.” 2018 Order ¶ 195.⁶ That is
15 exactly what SB-822 does. It imposes regulations that the FCC repealed in the 2018 Order and
16 regulations that the FCC declined to impose in both the 2018 Order and the 2015 Order.

17 The FCC’s express preemption of state laws like SB-822 is sufficient to satisfy
18 Plaintiffs’ burden of showing a likelihood of success on the merits, because California cannot
19 collaterally attack that determination here. In the Hobbs Act, Congress vested the federal courts
20 of appeals with “exclusive jurisdiction . . . to determine the validity of all final orders of the
21 Federal Communications Commission.” 28 U.S.C. § 2342(1); *see* 47 U.S.C. § 402(a). As the
22 Ninth Circuit has repeatedly explained, because § 2342(1) “requires that all challenges to the
23 validity of final orders of the FCC be brought by original petition in a court of appeals,” *US*
24 *West Commc’ns, Inc. v. Jennings*, 304 F.3d 950, 958 n.2 (9th Cir. 2002), a court “must presume
25 the validity of FCC regulations, rules, and orders that are currently in effect,” *CallerID4u, Inc.*

26
27 ⁶ This express preemption also includes “any state laws that would require the disclosure
28 of broadband Internet access service performance information, commercial terms, or network
management practices in any way inconsistent with the transparency rule we adopt herein.”
2018 Order ¶ 195 n.729.

1 *v. MCI Commc'ns Servs. Inc.*, 880 F.3d 1048, 1062 (9th Cir. 2018). A district court, therefore,
 2 “lack[s] jurisdiction to pass on the validity of the FCC regulations.” *Jennings*, 304 F.3d at 958.
 3 That is true even where a court “doubt[s] the soundness of the FCC’s” decision; a court is “not
 4 at liberty to review that interpretation” and, instead, is “required by the Hobbs Act to apply [the
 5 FCC’s decision] as it is written.” *US West Commc'ns, Inc. v. Hamilton*, 224 F.3d 1049, 1055
 6 (9th Cir. 2000), *as amended on reh'g* (Sept. 13, 2000). California has filed a Hobbs Act petition
 7 seeking direct review of the 2018 Order and has challenged the FCC’s express preemption
 8 ruling.⁷ That challenge is pending in the D.C. Circuit, which has exclusive jurisdiction to
 9 review the 2018 Order; in the meantime, this Court and all others must presume its validity and
 10 enforce it as written.

11 **b.** In any event, that preemption ruling is lawful. Agency regulations “have no less
 12 pre-emptive effect” than federal statutes, even without “express congressional authorization to
 13 displace state law.” *Fidelity Fed. Sav. & Loan Ass'n v. de la Cuesta*, 458 U.S. 141, 153 (1982);
 14 *see City of New York v. FCC*, 486 U.S. 57, 63-64 (1988); *see also National Fed'n of the Blind v.*
 15 *United Airlines Inc.*, 813 F.3d 718, 738-40 (9th Cir. 2016) (affirming preemptive force of
 16 Department of Transportation regulations). In addition, a “decision to forgo regulation” carries
 17 “as much pre-emptive force as a decision to regulate.” *Arkansas Elec. Co-op. v. Arkansas Pub.*
 18 *Serv. Comm'n*, 461 U.S. 375, 384 (1983); *see also United States v. Locke*, 529 U.S. 89, 109-10
 19 (2000) (holding that federal regulations preempt where the agency “has promulgated its own
 20 requirement on the subject or has decided that no such requirement should be imposed at all”);
 21 *New York State Comm'n on Cable Television v. FCC*, 669 F.2d 58, 66 (2d Cir. 1982) (rejecting
 22 argument against preemption where FCC had not imposed regulation of its own).

23 The 2018 Order is a final agency order that has the “force and effect of federal law.”
 24 *Reid v. Johnson & Johnson*, 780 F.3d 952, 964 (9th Cir. 2015). Congress granted the FCC —
 25 and denied to states — the authority “to regulate all aspects of interstate communication by
 26 wire.” *Capital Cities Cable, Inc. v. Crisp*, 467 U.S. 691, 700 (1984); *see* 47 U.S.C. § 152(a)-(b).
 27 That authority includes determining whether a service is a telecommunications service or an

28 ⁷ *See Mozilla Corp. v. FCC*, No. 18-1051 *et al.* (D.C. Cir.).

1 information service, and whether a mobile service is a commercial or private mobile service.
2 *See, e.g., National Cable & Telecomms. Ass'n v. Brand X Internet Servs.*, 545 U.S. 967, 980
3 (2005). Services within the latter categories are immune from common carrier regulation.⁸ The
4 FCC has authority to preempt states from interfering with the FCC's classification decisions and
5 the substantive consequences that follow from them. And courts have upheld the preemption of
6 state regulation of jurisdictionally interstate information services. *See Charter Advanced Servs.*
7 *(MN), LLC v. Lange*, – F.3d –, 2018 WL 4260322, at *2, *4 (8th Cir. Sept. 7, 2018); *California*
8 *v. FCC*, 39 F.3d 919, 932-33 (9th Cir. 1994).

9 c. Even apart from the 2018 Order's express preemption ruling, any state measure
10 that contravenes federal broadband policy is independently invalid under the doctrine of conflict
11 preemption. *See, e.g., Geier v. American Honda Motor Co.*, 529 U.S. 861, 883-84 (2000)
12 (federal determination that statutory objectives, including promoting innovation, were best
13 achieved through less, rather than more, regulation had preemptive force under conflict
14 preemption principles). SB-822 plainly "stand[s] as an 'obstacle' to the accomplishment" of the
15 federal policy of ensuring a uniform, light-touch regulatory framework for BIAS. *Id.* at 885-86.
16 Therefore, conflict preemption would provide a sufficient basis for finding SB-822 preempted
17 even if the FCC had said *nothing at all* about preemption in the 2018 Order. *See id.* at 884
18 (explaining that courts have "never . . . required a specific, formal agency statement identifying
19 conflict in order to conclude that such a conflict in fact exists"); *BellSouth Telecomms., LLC v.*
20 *Metropolitan Gov't of Nashville & Davidson Cty.*, 2017 WL 5641145, at *4-7 (M.D. Tenn. Nov.
21 21, 2017) (applying conflict preemption to find that FCC order preempted city ordinance that
22 stood as an obstacle to the FCC's chosen approach to regulating pole attachments, even though
23 FCC order did not include an express preemption ruling or otherwise address preemption).

24 2. *SB-822 Conflicts with Congress's Prohibition on Common Carrier*
25 *Regulation of Information Services and Private Mobile Services*

26 The Communications Act independently preempts SB-822. Congress separated
27 interstate communications services into distinct categories, permitting common carrier

28 ⁸ *See* 47 U.S.C. §§ 153(51), 332(c)(1)(A), (c)(2); *Verizon*, 740 F.3d at 650.

1 regulation of some (telecommunications services and commercial mobile services) and
2 prohibiting common carrier regulation of the others (information services and private mobile
3 services). In the 2018 Order, the FCC classified all BIAS as an information service and mobile
4 BIAS as a private mobile service. *See* 2018 Order ¶ 2.⁹ The FCC “would violate the
5 Communications Act were it to regulate broadband providers as common carriers” while they
6 are so classified. *Verizon*, 740 F.3d at 650.

7 Those statutory provisions equally preclude *state* common carrier regulation, because
8 regulating providers of information services and private mobile services as common carriers
9 “stands as an obstacle” to Congress’s decision to immunize them from such regulation. *Hines v.*
10 *Davidowitz*, 312 U.S. 52, 67 (1941); *see also Nation v. City of Glendale*, 804 F.3d 1292, 1299-
11 300 (9th Cir. 2015) (holding Arizona statute preempted because it sought to frustrate a Secretary
12 of Interior decision and stood as an obstacle to Congress’s purposes as reflected in a federal
13 statute). SB-822 does just that: it expressly seeks to regulate BIAS providers as common
14 carriers when providing the same *interstate* service that the FCC has classified in a manner that
15 makes them “statutorily immune . . . from treatment as common carriers.” *Cellco P’ship v.*
16 *FCC*, 700 F.3d 534, 538 (D.C. Cir. 2012); *compare* Cal. Civ. Code § 3100(b) (defining the
17 BIAS service subject to regulation), *with* 47 C.F.R. § 8.1(b) (2018) (same).

18 Nor can there be any doubt that SB-822 imposes common carrier regulations. When the
19 FCC imposed the proscriptive rules and the Internet Conduct Standard that SB-822 replicates,
20 the FCC acknowledged they were common carrier regulations. *See* 2015 Order ¶¶ 288-296; *see*
21 *also Verizon*, 740 F.3d at 650, 657-58 (striking down an earlier FCC attempt to impose such
22 rules as common carrier obligations). And when the FCC in 2015 subjected BIAS providers’
23 Internet traffic exchange arrangements to case-by-case scrutiny for reasonableness, the agency
24 likewise recognized that it was imposing common carrier obligations. *See* 2015 Order ¶ 204.

25 Therefore, SB-822 is independently preempted because it imposes common carrier
26 regulation on BIAS providers that are statutorily immune from such regulation by virtue of the

27
28 ⁹ The Hobbs Act immunizes the FCC’s classification decisions from collateral attack in
this proceeding. *See, e.g., CallerID4u*, 880 F.3d at 1062; *Hamilton*, 224 F.3d at 1055.

1 FCC’s classification decisions. That is true not only of the portions of SB-822 that replicate the
2 common carrier regulations the FCC adopted in the 2015 Order, but also the portions of SB-822
3 that adopt common carrier rules the FCC considered and rejected in that order. *See Verizon*,
4 740 F.3d at 657-58 (finding invalid provisions that leave “no room at all for ‘individualized
5 bargaining’”).

6 **B. SB-822 Violates the Dormant Commerce Clause**

7 *I. SB-822 Regulates Extraterritorially*

8 The dormant Commerce Clause preempts state laws that regulate outside the state’s
9 borders. *See National Collegiate Athletic Ass’n v. Miller*, 10 F.3d 633, 639 (9th Cir. 1993)
10 (affirming invalidation of statute that would “force the [defendant]” to “regulate the integrity of
11 its product in every state according to Nevada’s . . . rules”); *Estate of Graham v. Sotheby’s Inc.*,
12 860 F. Supp. 2d 1117, 1124 (C.D. Cal. 2012) (invalidating law regulating out-of-state
13 transactions involving a California resident). A law is extraterritorial where “the practical effect
14 of the regulation is to control conduct beyond the boundaries of the State.” *Miller*, 10 F.3d at
15 639. Such extraterritorial legislation is “*per se* invalid under the Commerce Clause.” *Brown-*
16 *Forman Distillers Corp. v. New York State Liquor Auth.*, 476 U.S. 573, 579 (1986).

17 SB-822 is invalid because it both directly regulates and has the practical effect of
18 regulating commerce outside of California. As shown above, SB-822 regulates the transmission
19 of data to and the receipt of data from “all or substantially all Internet endpoints” across the
20 county and around the world. Cal. Civ. Code § 3100(b). The proscriptive rules and the Internet
21 Conduct Standard apply with respect to Internet traffic sent to or originated by California
22 customers, regardless of whether activities that allegedly violate those rules occur at BIAS
23 provider equipment located inside or outside California. In addition, other prohibitions and
24 obligations in SB-822 appear not to stop at the California border but to extend to a BIAS
25 provider’s operations nationwide. For example, SB-822’s ambiguous restrictions on BIAS
26 providers’ agreements for Internet traffic exchange either reach the exchange of Internet traffic
27 *outside* of California, since some of that traffic is delivered to or from California consumers, or
28

1 affect non-California consumers insofar as their Internet traffic is exchanged in California.¹⁰
2 Likewise, SB-822’s prohibitions on zero rating encompass Internet traffic delivered to
3 customers in California from servers located outside of California. Those prohibitions may also
4 prohibit BIAS providers from zero rating traffic either for their non-California customers while
5 they vacation in California or for their California customers while they travel outside the state.

6 In addition, “it is impossible or impracticable for ISPs to distinguish between intrastate
7 and interstate communications over the Internet or to apply different rules in each
8 circumstance.” 2018 Order ¶ 200. Therefore, a BIAS provider “could not comply with state . . .
9 rules for intrastate communications without applying the same rules to interstate
10 communications.” *Id.* Indeed, the FCC expressly “reject[ed] the view” that “some aspects of
11 broadband Internet access service could theoretically be regulated differently in different
12 states.” *Id.* ¶ 200 n.744. The FCC found instead that “it would not be possible for [California]
13 to regulate the use of a broadband Internet connection for *intrastate communications* without
14 also affecting the use of that same connection for *interstate communications*.” *Id.* Courts have
15 likewise recognized that the “internet’s geographic reach . . . makes state regulation
16 impracticable.” *American Booksellers Found. v. Dean*, 342 F.3d 96, 103 (2d Cir. 2003).
17 Therefore, it is “‘difficult, if not impossible, for a state to regulate internet activities without
18 projecting its legislation into other States.’” *Publius v. Boyer-Vine*, 237 F. Supp. 3d 997, 1024
19 (E.D. Cal. 2017) (quoting *Dean*, 342 F.3d at 103) (alteration omitted).

20 Courts have repeatedly invalidated state Internet regulations due to their extraterritorial
21 reach. *See id.* at 1025 (granting preliminary injunction of statute with practical effect of
22 governing out-of-state web content); *see also, e.g., PSINet, Inc. v. Chapman*, 362 F.3d 227, 239
23 (4th Cir. 2004) (invalidating a Virginia law that criminalized the dissemination of material over
24 the Internet because it necessarily regulates conduct occurring entirely out-of-state); *ACLU v.*
25 *Johnson*, 194 F.3d 1149, 1161 (10th Cir. 1999) (similar); *cf. North Dakota v. Heydinger*, 825
26 F.3d 912, 921 (8th Cir. 2016) (statute regulating electricity imported to Minnesota regulates

27 ¹⁰ *See* Declaration of Ken Klaer ¶¶ 5, 15-16 (“Klaer Decl.”) (Ex. A); Declaration of Joe
28 Ruskiewicz ¶¶ 5, 30-31 (“Ruskiewicz Decl.”) (Ex. B).

1 conduct “wholly outside” Minnesota because out-of-state power generators cannot identify and
2 segregate Minnesota-bound electrons, and analogizing to the Internet).

3 One reason the dormant Commerce Clause forbids extraterritorial state regulation is that
4 it creates an “impermissible risk of inconsistent regulation by different States.” *CTS Corp. v.*
5 *Dynamics Corp. of Am.*, 481 U.S. 69, 89 (1987); *see Brown-Forman*, 476 U.S. at 583
6 (invalidating law where “proliferation” of similar state laws “greatly multiplied the likelihood
7 that a seller will be subjected to inconsistent obligations in different States”); *Miller*, 10 F.3d
8 639-40 (affirming injunction of state statute inconsistent with similar state statutes). For
9 example, in contrast to SB-822, which reinstates the FCC’s repealed Internet Conduct Standard,
10 New York’s governor has issued an executive order that imposes an entirely different catch-all
11 provision prohibiting ISPs from “requir[ing] that end users pay different or higher rates to
12 access specific types of content or applications.” N.Y. Exec. Order 175 (signed Jan. 24, 2018),
13 <https://on.ny.gov/2LBkRGY>. Additional inconsistent state laws and executive orders also
14 exist.¹¹ These inconsistent laws and the risk of additional ones further underscore that SB-822
15 violates the dormant Commerce Clause.

16 2. *SB-822 Unduly Burdens Interstate Commerce*

17 SB-822 independently violates the dormant Commerce Clause because it imposes
18 burdens that are “clearly excessive in relation to the putative local benefits.” *Pike v. Bruce*
19 *Church, Inc.*, 397 U.S. 137, 142 (1970). A regulation burdens commerce if it “regulate[s]
20 activities that inherently require a uniform system of regulation” or “impairs the free flow of
21 materials and products across state borders.” *National Ass’n of Optometrists & Opticians v.*
22 *Harris*, 682 F.3d 1144, 1154-55 (9th Cir. 2012).

23 SB-822 significantly burdens interstate commerce. First, SB-822 regulates BIAS, which
24 is a nationwide, interstate service that requires “a uniform set of federal regulations, rather than
25 . . . a patchwork that includes separate state and local requirements.” 2018 Order ¶ 194; *see also*

26 _____
27 ¹¹ As of today, eight other states — Hawaii, Montana, New Jersey, New York, Oregon,
28 Rhode Island, Vermont, and Washington — have enacted laws or promulgated executive orders
that seek to regulate BIAS providers. *See* National Conference of State Legislatures, Net
Neutrality Legislation in States (Oct. 1, 2018), <https://bit.ly/2y58AVb>.

1 2015 Order ¶ 433 (adopting a “comprehensive regulatory framework governing [BIAS]
2 nationwide” and stating its “firm intention” to preempt “inconsistent” state obligations). Courts
3 striking down state efforts to regulate the Internet have recognized that “the structure of the
4 Internet bears a striking resemblance to a railroad, highway, or other means of interstate
5 transportation,” which likewise must be subject to uniform regulations. *Johnson*, 194 F.3d at
6 1162; *see also Southern Pac. Co. v. Arizona ex rel. Sullivan*, 325 U.S. 761, 771 (1945)
7 (invalidating state law governing train length because “national uniformity” in railroad
8 regulations is “practically indispensable”); *Bibb v. Navajo Freight Lines, Inc.*, 359 U.S. 520,
9 527 (1959) (invalidating state regulation of mudguards on semi-trailers). Like operators of
10 interstate trains and commercial semi-trailers, “it is impossible or impracticable for ISPs to
11 distinguish between intrastate and interstate” activities “or to apply different rules in each
12 circumstance.” 2018 Order ¶ 200.

13 Second, in the 2018 Order, the FCC found that common carrier regulation of BIAS
14 providers “ha[d] resulted, and [would] result, in considerable social cost, in terms of foregone
15 investment and innovation,” with “no discernable incremental benefit relative to” the “pre-
16 existing legal remedies, particularly antitrust and consumer protection laws.” *Id.* ¶ 87; *see id.*
17 ¶¶ 88-154 (canvassing the record evidence). The FCC reached the same conclusion with respect
18 to the extension of common carrier obligations to Internet traffic exchange arrangements. *See*
19 *id.* ¶¶ 167-173. In sum, the FCC found the “benefits of maintaining” common carrier regulation
20 of BIAS “are approximately zero” and that doing so “would have net negative benefits” and
21 “would decrease overall economic welfare.” *Id.* ¶ 312.

22 The FCC also reviewed the Internet Conduct Standard and the proscriptive rules that the
23 2015 Order adopted, and which SB-822 revives, and found that the “costs of each rule outweigh
24 its benefits.” 2018 Order ¶ 239; *see also id.* ¶¶ 246-266 (canvassing record evidence). The FCC
25 specifically found “little incremental benefit and significant cost to retaining the Internet
26 Conduct Standard,” which “created uncertainty and likely denied or delayed consumer access to
27 innovative new services” and “different pricing plans that benefit consumers.” *Id.* ¶¶ 246, 249.
28 The FCC concluded that the “benefits of the Internet conduct standard are limited if not

1 approximately zero,” while the “costs of the rule are considerable.” *Id.* ¶¶ 317-318; *see id.*
2 ¶¶ 319-323 (making similar findings regarding the proscriptive rules).

3 The FCC’s findings on the costs and benefits of these rules, which are immune from
4 collateral attack here,¹² demonstrate that SB-822’s burdens on interstate commerce are “clearly
5 excessive.” *Pike*, 397 U.S. at 142; *Union Pac. R.R. Co. v. California Pub. Utils. Comm’n*, 346
6 F.3d 851, 871-72 (9th Cir. 2003) (invalidating state statute imposing performance-based
7 requirements on railroads because burden on commerce outweighs benefits to state); *Pioneer*
8 *Military Lending, Inc. v. Dufauchard*, 2006 WL 2053486, at *14 (E.D. Cal. July 21, 2006)
9 (enjoining, under *Pike*, California law requiring non-California lenders to get a California
10 business license because law imposed significant costs and benefits were insignificant).

11 **II. SB-822 WILL SUBJECT PLAINTIFFS’ MEMBERS TO IMMEDIATE AND**
12 **IRREPARABLE HARM**

13 Plaintiffs’ members will suffer immediate and irreparable harm if SB-822 takes effect on
14 January 1, 2019, before this litigation is complete. “[A]n alleged constitutional infringement
15 will often alone constitute irreparable harm.” *Monterey Mech. Co. v. Wilson*, 125 F.3d 702, 715
16 (9th Cir. 1997). That is because “the interest of preserving the Supremacy Clause is
17 paramount.” *California Pharmacists Ass’n v. Maxwell-Jolly*, 563 F.3d 847, 853 (9th Cir.
18 2009), *vacated and remanded on other grounds sub nom. Douglas v. Independent Living Ctr. of*
19 *S. Cal., Inc.*, 565 U.S. 606 (2012). Thus, this Court recently “presume[d] that Plaintiff will
20 suffer irreparable harm based on [a] constitutional violation[],” namely the likelihood of success
21 “on [a] Supremacy Clause claim.” *United States v. California*, 314 F. Supp. 3d 1077, 1096,
22 1098, 1112 (E.D. Cal. 2018); *see also Citicorp Servs. Inc. v. Gillespie*, 712 F. Supp. 749, 753-54
23 (N.D. Cal. 1989) (finding irreparable harm where plaintiff showed likelihood of success on its
24 Commerce Clause claim because Ninth Circuit “cases suggest that the alleged constitutional
25 violation alone should give rise to a presumption of irreparable harm”); *National Collegiate*
26 *Athletic Ass’n v. Christie*, 926 F. Supp. 2d 551, 578 (D.N.J.) (holding that enactment of a law

27 _____
28 ¹² *See, e.g., CallerID4u*, 880 F.3d at 1062; *Hamilton*, 224 F.3d at 1055. California and other petitioners are challenging these findings before the D.C. Circuit.

1 “in violation of the Supremacy Clause, alone, likely constitutes an irreparable harm requiring
2 the issuance of a permanent injunction”), *aff’d sub nom. National Collegiate Athletic Ass’n v.*
3 *Governor of New Jersey*, 730 F.3d 208 (3d Cir. 2013). Plaintiffs’ showing that they are likely to
4 succeed on their Supremacy Clause and dormant Commerce Clause challenges to SB-822 in its
5 entirety satisfies the irreparable harm prong of the test for preliminary injunctive relief.

6 In addition, specific provisions of SB-822 will independently cause irreparable harm to
7 Plaintiffs’ members if permitted to take effect during the pendency of this litigation. “[A] very
8 real penalty [would] attach[] to [Plaintiffs’ members] regardless of how they proceed” if these
9 provisions took effect: either monetary losses, forgone business opportunities and investments,
10 and loss of substantial customer goodwill if members discontinue these practices, or the
11 possibility of enforcement actions and interference in ongoing commercial agreements and
12 negotiations if the practices continue. *American Trucking Ass’ns, Inc. v. City of Los Angeles*,
13 559 F.3d 1046, 1057-58 (9th Cir. 2009); *see also Stuhlberg Int’l Sales Co. v. John D. Brush &*
14 *Co.*, 240 F.3d 832, 841 (9th Cir. 2001) (“threatened loss of prospective customers or goodwill”
15 can constitute irreparable harm); *Trans World Airlines, Inc. v. Mattox*, 897 F.2d 773, 784 (5th
16 Cir. 1990) (enforcement of state laws regulating airlines “would violate the Supremacy Clause,
17 causing irreparable injury to the airlines” by “depriving [them] of a federally created right to
18 have only one regulator”). The fact that Plaintiffs cannot recover those losses from the State,
19 which enjoys sovereign immunity from damages actions, underscores the irreparable nature of
20 the harm. *See Pioneer Military*, 2006 WL 2053486, at *18; *see also Odebrecht Constr., Inc. v.*
21 *Secretary, Fla. Dep’t of Transp.*, 715 F.3d 1268, 1289 (11th Cir. 2013) (collecting cases).

22 ***California Civil Code § 3101(a)(3) and (9)***. Plaintiffs’ members have entered into
23 agreements with edge providers — companies such as Netflix, Google, and Apple that
24 “provide[] . . . content, application[s], or service[s] over the Internet,” Cal. Civ. Code § 3100(e)
25 — that allow those edge providers to connect directly with the BIAS providers’ network, in
26 exchange for compensation, and are in the midst of negotiating additional such agreements. *See*
27 *Klaer Decl.* ¶ 7; *Ruszkiewicz Decl.* ¶ 37. These agreements benefit the edge providers, Internet
28 users, and BIAS providers. An edge provider benefits because it can bypass the middlemen —

1 content distribution networks (“CDNs”), transit providers, and other Internet network operators
2 — that it would otherwise pay to carry its content. That benefits both the edge provider and the
3 users, as the content can be routed more quickly and efficiently than when traffic is routed
4 through middlemen. The BIAS provider benefits because it can more effectively manage the
5 often extremely large volumes of traffic that these edge providers route into its network. That
6 traffic would otherwise be delivered over one or more of the many different available routes into
7 the BIAS provider’s network, all of which it must independently manage to avoid congestion or
8 other disruptions to its customers’ Internet experiences. *See* Klaer Decl. ¶¶ 14, 20, 25;
9 Ruskiewicz Decl. ¶¶ 19-22, 38.

10 SB-822 imposes ambiguous restrictions on BIAS providers’ existing contracts for the
11 exchange of Internet traffic with edge providers and others and exposes BIAS providers to the
12 potential of immediate enforcement actions. *See* Klaer Decl. ¶¶ 22-23; Ruskiewicz Decl. ¶ 37.
13 Although it is unclear what existing or new agreements will be claimed to constitute evasions of
14 the prohibitions in SB-822, *see* Cal. Civ. Code § 3101(a)(9), the potential for such litigation
15 threatens Plaintiffs’ members with irreparable harm. Such actions will impose significant
16 financial costs on Plaintiffs’ members and harm their reputations in the competitive marketplace
17 for BIAS. *See American Trucking*, 559 F.3d at 1057-58 (reversing denial of preliminary
18 injunction and finding threat of enforcement proceedings constituted irreparable harm). To the
19 extent that Plaintiffs’ members are forced to break off negotiations for new contracts, the result
20 would be lost, unrecoverable business and revenue, harm to reputation and goodwill, and
21 exposure to private suits for breach of contract. *See* Klaer Decl. ¶ 21; Ruskiewicz Decl. ¶ 39.
22 The loss of “goodwill and revenue” also constitutes irreparable harm. *Stuhlberg*, 240 F.3d at
23 841; *see Dish Network L.L.C. v. Ramirez*, 2016 WL 3092184, at *6 (N.D. Cal. June 2, 2016).

24 The prospect that these provisions would become law has already delayed commercial
25 negotiations over new direct interconnection agreements between a BIAS provider and at least
26 two large edge providers. *See* Klaer Decl. ¶ 19. Those provisions will distort the outcomes of
27 ongoing commercial negotiations with other edge providers and Internet network operators,
28 some of which undoubtedly will claim that SB-822 entitles them to free interconnection with

1 ISPs. *See id.*; Ruskiewicz Decl. ¶ 39. Making matters worse, SB-822 includes an ambiguous
2 restriction on contractual waivers of these provisions. *See* Cal. Civ. Code § 3104.

3 If the State or other entities claim that SB-822 regulates the nationwide exchange of
4 Internet traffic, so long as that traffic is sent to or from California users of BIAS services, ISPs
5 face the risk of having to alter their traffic exchange agreements and potentially to reconfigure
6 their physical networks nationwide. It is commercially impracticable to treat California Internet
7 traffic differently from other Internet traffic. *See* Ruskiewicz Decl. ¶ 33; Klaer Decl. ¶ 16. If
8 the State or other entities instead claim that SB-822 regulates the exchange of all Internet traffic
9 at points within California, some content-sending networks likely will seek to engage in
10 arbitrage by routing traffic to interconnection points in California in an attempt to obtain
11 increased interconnection capacity on ISPs' networks for free, thus causing significant
12 additional congestion and disruption at ISPs' California facilities. This could lead to congestion
13 at the California interconnection points and under-utilization of interconnection points outside
14 California, stranding investment. *See* Klaer Decl. ¶¶ 24, 31-32, 34-35; Ruskiewicz Decl.
15 ¶¶ 34-35. All of these harms will result in financial losses that ISPs can never recoup from the
16 State. *See, e.g.*, Klaer Decl. ¶¶ 23, 31, 36; Ruskiewicz Decl. ¶¶ 34-35, 37-38.

17 ***California Civil Code § 3101(a)(5) and (6).*** Plaintiff CTIA's members have developed
18 offerings that "zero rate" certain content by excluding that content when calculating whether a
19 customer has exceeded her monthly data allowance for mobile BIAS service.¹³ These offerings
20 especially benefit consumers who purchase mobile BIAS plans that charge them a flat, monthly
21 rate for a certain quantity of data, as those customers incur additional charges if they exceed that
22 monthly data allowance. Zero rating thus provides customers more data for the same money,
23 while also benefiting the edge providers who encourage the use of their content by bearing the
24 costs of the associated data usage on behalf of their customers. Mobile BIAS providers also

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27 ¹³ *See, e.g.*, AT&T, About Data Free TV, <https://www.att.com/esupport/article.html#!/u-verse-tv/KM1131836>; Sponsored Data from AT&T, <https://www.att.com/att/sponsoreddata/en/index.html>.
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1 benefit, as the ability of customers to get more data for the same money makes their service
2 more attractive in the highly competitive marketplace for mobile BIAS.

3 SB-822 expressly prohibits these zero rating offerings. *See* Cal. Civ. Code § 3101(a)(5),
4 (6). A BIAS provider’s continued compliance with its existing contracts with its customers —
5 which enable those customers to receive zero-rated content — is thus made an unlawful act.
6 Again, willing consumers, BIAS providers, and content providers could not all agree to continue
7 those zero rating offerings, or enter into new contracts for them, because SB-822 makes “any
8 waiver of the provisions of this title . . . unenforceable and void.” Cal. Civ. Code § 3104.

9 Sections 3101(a)(5) and (6) thus threaten to cause irreparable harm to CTIA’s members
10 and to any other BIAS providers that introduce zero-rated offerings. If CTIA’s members
11 continue to perform under their existing contracts with their customers and providers of zero-
12 rated content, they will face the risk of enforcement actions under SB-822. Such actions will
13 impose significant financial costs on CTIA’s members, including potential civil penalties, and
14 harm their reputations in the competitive marketplace for mobile BIAS. *See American*
15 *Trucking*, 559 F.3d at 1057-58. If CTIA’s members instead terminate their zero rating offerings
16 due to fear of imminent enforcement, the result would be lost, unrecoverable business and
17 revenue, harm to reputation and goodwill, and exposure to private suits for breach of contract,
18 all of which constitutes irreparable harm. *Stuhlberg*, 240 F.3d at 841; *Dish Network*, 2016 WL
19 3092184, at *6.

20 **III. THE EQUITIES AND THE PUBLIC INTEREST FAVOR AN INJUNCTION**

21 The remaining factors also support entry of a preliminary injunction because “it would
22 not be equitable or in the public’s interest to allow the state to continue to violate the
23 requirements of federal law.” *California Pharmacists*, 563 F.3d at 852-53. The interest in
24 enforcing the Supremacy Clause is so strong that establishing a likelihood of success “also
25 establishe[s] that both the public interest and the balance of the equities favor a preliminary
26 injunction.” *Arizona Dream Act Coal. v. Brewer*, 757 F.3d 1053, 1069 (9th Cir. 2014).

27 In addition, the balance of equities tips sharply in Plaintiffs’ favor because SB-822 has
28 not yet taken effect, and enjoining the law will simply “preserv[e] the status quo and prevent[]

1 the irreparable loss of rights before judgment.” *Textile Unlimited*, 240 F.3d at 786. That status
2 quo is a well-functioning interstate marketplace for BIAS in which the 2018 Order, which
3 protects Internet openness through a transparency regime, remains in effect. That “transparency
4 promotes openness and empowers consumers.” 2018 Order ¶ 244. Plaintiffs’ members, either
5 on their own or through their trade associations, have also made public commitments to preserve
6 core principles of Internet openness. *See, e.g., id.* ¶ 142 n.511. The FTC can enforce these
7 commitments “if ISPs fail to live up to their word,” as can state attorneys general under state
8 and federal unfair and deceptive trade practices laws (provided they enforce such commitments
9 in a manner consistent with federal law). *See id.* ¶¶ 142, 196, 244.

10 On the other hand, the State will suffer no harm because the inability to enforce a statute
11 that is likely unconstitutional is not harmful. *See Planned Parenthood Ariz., Inc. v. Betlach*, 899
12 F. Supp. 2d 868, 887 (D. Ariz. 2012); *Odebrecht Constr.*, 715 F.3d at 1289 (reasoning that the
13 “nebulous, not easily quantified harm of being prevented from enforcing one of its laws” is
14 insubstantial); *Trans World Airlines*, 897 F.2d at 784. Likewise, a preliminary injunction serves
15 the public interest, which is reflected in the FCC’s “decision[s] to deregulate,” as well as in “the
16 Constitution’s declaration that federal law is to be supreme.” *American Trucking*, 559 F.3d at
17 1059-60. “Frustration of federal statutes and prerogatives are not in the public interest.”
18 *California*, 314 F. Supp. 3d at 1112 (quoting *United States v. Alabama*, 691 F.3d 1269, 1301
19 (11th Cir. 2012)). A preliminary injunction also serves the public interest in enforcing
20 Congress’s allocation to the courts of appeals of exclusive jurisdiction to review FCC orders.
21 Just as this Court must presume the validity of the 2018 Order and apply it as written, the State
22 also has no authority to enact statutes that presume that the FCC’s action is invalid.

23 CONCLUSION

24 The Court should grant Plaintiffs’ motion and preliminarily enjoin SB-822 in its entirety
25 or, at a minimum, California Civil Code § 3101(a)(3), (5), (6), and (9).¹⁴

26 ¹⁴ The Court should not require Plaintiffs to post a bond. *See California Hosp. Ass’n v.*
27 *Maxwell-Jolly*, 776 F. Supp. 2d 1129, 1160 (E.D. Cal. 2011). If the Court concludes that a bond
28 is appropriate, the amount should be nominal because the State will suffer no damages from a
preliminary injunction. *See Planned Parenthood*, 899 F. Supp. 2d at 887-88.

1 Dated: October 3, 2018

Respectfully submitted,

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18 *Pro hac vice motion to be filed
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CERTIFICATE OF SERVICE

I hereby certify that, on October 3, 2018, I electronically submitted the attached document to the Clerk’s Office using the U.S. District Court for the Eastern District of California’s Electronic Document Filing System (ECF) and will include this memorandum with the Summons and Complaint to be served on Defendant in this case.

/s/ Marc R. Lewis
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